



**Your Company  
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# AAA Pools & Spas

Any Street, Any Town, State, Zip

Tel: 000-000-0000

Fax: 000-000-0000

www.yourwebsite.com

Cell: 000-000-0000

Email: email@any.com

<b>Customer or Job Name:</b>	Sample Residence			<b>Total Area =</b>	730
<b>Job Street Address:</b>	Any Street			<b>Pool Area =</b>	450
<b>City, State &amp; Zipcode:</b>	Anytown, ST, Zip			<b>Pool Deck =</b>	240
<b>Home Phone ( H ):</b>	800-555-1111	<b>Fax:</b>	800-555-1111	<b>Extra " +/-</b>	40
<b>Work Phone (W):</b>	800-555-1111	<b>Email:</b>	customer_email@aol.com	<b>Allowance =</b>	173
<b>Pool Type:</b>	Play Pool w/ Raised Waterfall			<b>Net Deck =</b>	107
<b>Base Price Area:</b>	400	<b>Per:</b>	80	<b>Bid Date:</b>	09-01-05
<b>Actual Pool Area:</b>	450	<b>Per:</b>	85	<b>Bid Ends:</b>	09-30-05
<b>Depth:</b>	3	5	4	<b>Job No.</b>	R-32009RS
				<b>IA =</b>	790
				<b>Gallons:</b>	13500

Pool Specifications	QTY	Price	Total	Masonry	QTY	Price	Total				
Base pool price (\$15,888 base)	1	13,995.00	13,995.00	3' Equipment wall, per lin. ft. (\$320 min.)		25.00	-				
Extra pool area (per sft.)	50	11.00	550.00	42" Kiva Fireplace w/ 2 seat benches		4,200.00	-				
Extra perimeter (per foot)	5	75.00	375.00	6' BBQ enclosure (w/ 3 burner Turbo)		2,400.00	-				
Diving pool w/ std 6' board		1,488.00	-	Stucco wall, per sft. (or \$5.20 / lin.ft)		1.25	-				
" add 6' baja board (upgrade)		450.00	-				-				
City of ( Phoenix ) permit extra	1	100.00	100.00				-				
City of ( ) permit extra		300.00	-	<b>Tile</b>	<b>QTY</b>	<b>Price</b>	<b>Total</b>				
City of ( ) permit extra		500.00	-	Tile raised beam or spa, per sq.ft. (6")		9.00	-				
City of ( ) permit extra		600.00	-	Set tile insets or handholds, each		7.00	-				
City of ( ) permit extra		800.00	-	Set scupper heads, per each		45.00	-				
				Set tile mosaics, small		65.00	-				
<b>Spa Specifications</b>	<b>QTY</b>	<b>Price</b>	<b>Total</b>	Set tile mosaics, med.		85.00	-				
Base price - Inside spa (to 7' dia.)		4,900.00	-	Set tile mosaics, large		95.00	-				
Base price - Outside spa (to 8' dia.)		6,800.00	-	Tile removal, per sq.ft.		4.50	-				
" add for nat. gas hookups, permit		620.00	-				-				
" add for propane pkg, permit		1,700.00	-	<b>Decking</b>	<b>QTY</b>	<b>Price</b>	<b>Total</b>				
400,000 btu gas heater (upgrade)		585.00	-	Concrete truck over 75' to pool		75.00	-				
Raised spa up to 12" (+ \$125 spillway)		575.00	-	Bare concrete deck, per sq.ft.		4.20	-				
Add Separate pump (2 hp)		625.00	-	Kool deck, extra per sq.ft.	107	5.20	556.40				
" Motor module - remote control		225.00	-	" acrylic deck upgrade per sq.ft.		1.80	-				
Add extra jets, per each (6 max. total)		85.00	-	Dash existing concrete, per sq.ft.		2.88	-				
Separate Cartridge Filter/Pump		1,280.00	-	Acid wash concrete, per sq.ft.		0.45	-				
Add separate AWL, Infloor valve, returns		1,480.00	-	Pad forming fee		20.00	-				
Spa light (100 w.) + (add brass runs)		340.00	-	Step risers, per lin.ft.	12	10.50	126.00				
				Turndown, faced (6"), per lin.ft.	14	12.30	172.20				
<b>Access</b>	<b>QTY</b>	<b>Price</b>	<b>Total</b>	Add boulder,with waterfall, ea.		95.00	-				
R & R fence per section	1	365.00	365.00	Add boulder,no waterfall, ea.		135.00	-				
R & R pilaster, per pilaster		195.00	-	Volleyball sleeve, per each		16.00	-				
R & R gate	1	65.00	65.00	Basketball sleeve, per each		120.00	-				
Install gate closure		65.00	-	Umbrella sleeve, per each		16.00	-				
Stucco 1-section, per side (.85 / sft)		85.00	-	Deckodrain		3.25	-				
Paint 1-section, per side (labor only)		125.00	-	Future Patio A:			-				
Wrought iron fence 5' high, per lin. ft.		20.00	-	Future Patio B:			-				
Surcharge for curved fence, per ft.		6.75	-				-				
Surcharge for sloped fence, per ft.		8.00	-	<b>Acrylic:</b>	<b>Lace</b>	<b>Flag</b>	<b>Salt</b>	<b>Brick</b>	<b>QTY</b>	<b>Price</b>	<b>Total</b>
3'-0" wide gate, each (add \$55 slats)		200.00	-	Flat work:	2.27	4.48	4.82	4.48		4.82	-
3'-6" wide gate, each (add \$60 slats)		250.00	-	Cantilever:	1.38	6.72	7.23	6.72		6.72	-
Magna-latch upgrade, each		125.00	-	Ext. Patio:	3.45	6.20	6.20	6.20		-	-
Door closure for up to 8'.0" slider (bid)		320.00	-								-
Window latches, per window		13.00	-	<b>Interior Finish</b>	<b>QTY</b>	<b>Price</b>	<b>Total</b>				-
				3 M ColorQuartz (wht) / 3M color (1.89)		1.70	-				-
<b>Excavation</b>	<b>QTY</b>	<b>Price</b>	<b>Total</b>	PebbleTec pool per sq.ft. of IA		3.10	-				-
Bobcat for 6'-8" to 8'-6" access	1	550.00	550.00	" add tile to pebble pool (80' per.)		580.00	-				-
Bobcat for 5'-1" to 6'-7" access		920.00	-	" Pebble Tec spa up to 8' diameter		610.00	-				-
Bobcat for 4'-7" to 5'-0" access		1,580.00	-	Rolled beam w/ pebble, per lin.ft.		11.40	-				-
Bobcat for 3'-7" to 4'-6" access		2,300.00	-	Beach entry, ramp, rocks, w/ pebble		420.00	-				-
Deep end ramp		300.00	-	Boulder trim, per each (\$180 min.)		35.00	-				-
Backwash pit (up to 20' from equip)		500.00	-				-				-
Walk out to truck over 75', per ft.		1.65	-	<b>Cleaning Equipment</b>	<b>QTY</b>	<b>Price</b>	<b>Total</b>				-
Pre grade per hour (3- hour min.)		180.00	-	Arneson Pool Vac Plus, w/ Vac-lock	1	420.00	420.00				-
Concrete removal & hauling, per sft.		2.75	-	Pool Vac line w/ Jandy 3-way valve		165.00	-				-
				Caretaker Infloor (12 heads) to 400 sft.		2,240.00	-				-

All Equipment Runs	Total	QTY	Price	Total				
Electrical run (50' included)	100	50	4.88	244.00	" 1.5 hp pump & 4.9 filter upsize		185.00	-
Brass run (20' included)	40	20	6.80	136.00	Leaf trapper system (15' from equip)		520.00	-
Filter run (15' included)	30	15	8.67	130.05	Extra heads (1 / 50 sq.ft. of pool)		140.00	-
Gas run (00' included)	0		11.85	-	Bench, step, spa heads (1 per 7 ft.)		140.00	-
Fiber runs (15' included)	0		12.30	-	Actuator run over 15', per ft.		15.25	-
				-				
					<b>Equipment</b>	<b>QTY</b>	<b>Price</b>	<b>Total</b>
<b>Plumbing</b>		<b>QTY</b>	<b>Price</b>	<b>Total</b>	1.5 hp Purex Triton pump upsize	<b>1</b>	85.00	85.00
Extra surface returns, over 3			60.80	-	2.0 hp Purex Triton pump upsize		220.00	-
Extra skimmer (hydromatic w/ 2" line)			350.00	-	120 gpm waterfall pump, hookups		425.00	-
Pool Vac line, (w/ valve)	1		220.00	220.00	4.9 Triton II sand filter upsize		85.00	-
Auto water leveler, 25' plumb	1		385.00	385.00	60 sq.ft. D.E. upsize w/ manifold valv		145.00	-
Extra fill line (3/4" pvc), per ft.			1.85	-	Add 400 kbtu gas heater (hi-efficiency)		1,790.00	-
Waterfall line, (2" pvc), up to 20'	1		250.00	250.00	Upgrade to LX Heater Pkg (250, 400)		380.00	-
Extra 2" pvc line, per ft.			2.90	-	8' slide, w/ jig, and waterline, valve		1,200.00	-
3-way Jandy valve, each	1		45.00	45.00	Ozonator System (42,000 gal cap.)		585.00	-
2-therapy jets (40' plumb & valve)			350.00	-	Clearwater LM-2 Salt System		1,120.00	-
Extra therapy jets, per head			45.00	-	Solar cover, cut by buyer, per sq.ft.		0.54	-
Extra therapy plumbing, per ft.			5.00	-				-
				-				
					<b>Water Features</b>	<b>QTY</b>	<b>Price</b>	<b>Total</b>
<b>Electrical</b>		<b>QTY</b>	<b>Price</b>	<b>Total</b>	22" skimmer scupper (add line, valve)		380.00	-
30 amp sub-panel			225.00	-	24" Sheer descent w/ 30' line, valve	<b>1</b>	450.00	450.00
Add 110 volt GFI outlet			85.00	-	36" Sheer descent "		500.00	-
Light switch & J-Box not @ equip.			48.00	-	48" Sheer descent "		600.00	-
Pool light module (w/ dim)	1		85.00	85.00	Fountain line, (40' line & valve only)		150.00	-
Motor module (220 vac)	1		220.00	220.00	" Add small scupper head		65.00	-
Remote transmitter (4 btn/dim)	1		75.00	75.00	" Add med. scupper head		75.00	-
MEP panel (4 relay)			280.00	-	" Add large scupper head		95.00	-
AquaLink RS4 or LX System			1,820.00	-	Rock waterfall (3x5x2) 15sf		1,496.00	-
AquaLink RS8			2,240.00	-	Rock waterfall (4x5x2) 20sf		1,700.00	-
" Hard wire (4 cond), per ft.			4.50	-	<b>A</b> Rock waterfall (6x5x2) 30sf		2,067.00	-
Additional pool / spa light (250 watt)			325.00	-	<b>B</b> Rock waterfall (8x5x2) 40sf		2,490.00	-
Add for SAM light			490.00	-	<b>C</b> Rock waterfall (6x9x2) 50sf		3,155.00	-
<b>Fiber-optics #1:</b> 1- 4-color, manual			825.00	-	<b>D</b> Rock waterfall (10x6x3) 60sf		3,699.00	-
<b>Fiber-optics #2:</b> 2- 8-color, manual			1,299.00	-	<b>Add</b> concrete pad w/ steel, line, valve		424.00	-
<b>Fiber-optics #3:</b> 2- 8-color, remote			1,599.00	-	<b>Add</b> for bobcat access, per ton		20.00	-
<b>Add</b> additional bullet light (spa, etc.)			255.00	-				-
<b>Add</b> for sconce lights, per each			180.00	-				-
<b>Add</b> for perimeter lighting (80' per)			725.00	-				-
<b>Add</b> for additional fiber run, per ft.			8.27	-				-
				-				
					<b>Misc. / Mortgage Fees</b>	<b>QTY</b>	<b>Price</b>	<b>Total</b>
<b>Gas / Propane</b>		<b>QTY</b>	<b>Price</b>	<b>Total</b>	150% hold back mortgage fee? (+\$395)		395.00	-
Natural gas hookup, valve, permit			420.00	-	misc:			-
Run 3/4" gas line for BBQ (\$75 min.)			10.75	-				
Propane pkg (2-100 lb. tanks)			1,168.00	-				
Propane pkg (1-250 gal.) inground			2,200.00	-				
				-				
<b>Structure</b>		<b>QTY</b>	<b>Price</b>	<b>Total</b>				
6" Raised Bond Beam, per lin. ft.	4		19.00	76.00				
12" Raised Bond Beam, per lin. ft.	4		26.00	104.00				
18" Raised Bond Beam, per lin. ft.	6		30.00	180.00				
Rolled beam (bare), per lin. ft.			9.50	-				
Steel surcharge, per ft. of perimeter			12.50	-				
Extra step or bench, per lin ft.			18.50	-				
Extended play bench, ramp, shelf	1		185.00	185.00				
Wheelchair ramp (w/ skid tiles)			320.00	-				
Hand rails, each			165.00	-				
				-				

<b>Sub Totals:</b>	<b>20,144.65</b>
<b>Markup or Discount:</b>	
<b>Net Total:</b>	<b>20,144.65</b>
<b>Sales Tax:</b>	<b>1,142.20</b>
<b>Total Price:</b>	<b>21,286.85</b>

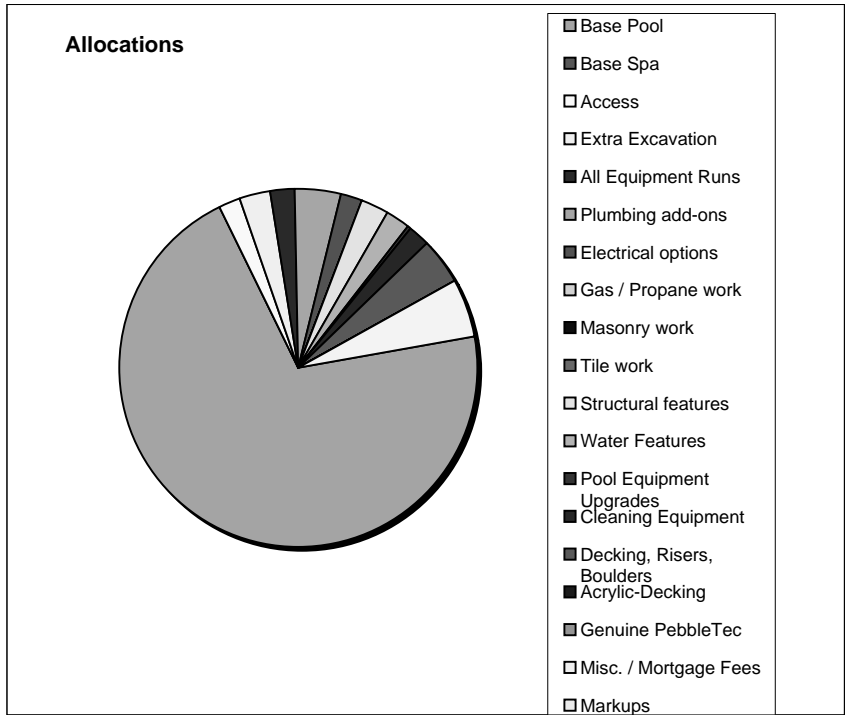
**Special Instructions:**  
3" tall x 18" wide skimmer scupper included, all dirt removed from premises, includes 10 year structural warranty (see warranty).

**Notes:**

*Thank you for the opportunity to bid your new pool project!*

**Pool Construction Cost Summary:**

<b>Base Pool</b>	<b>71%</b>	<b>15,020.00</b>
<b>Base Spa</b>	<b>0%</b>	<b>-</b>
<b>Access</b>	<b>2%</b>	<b>430.00</b>
<b>Extra Excavation</b>	<b>3%</b>	<b>550.00</b>
<b>All Equipment Runs</b>	<b>2%</b>	<b>510.05</b>
<b>Plumbing add-ons</b>	<b>4%</b>	<b>900.00</b>
<b>Electrical options</b>	<b>2%</b>	<b>380.00</b>
<b>Gas / Propane work</b>	<b>0%</b>	<b>-</b>
<b>Masonry work</b>	<b>0%</b>	<b>-</b>
<b>Tile work</b>	<b>0%</b>	<b>-</b>
<b>Structural features</b>	<b>3%</b>	<b>545.00</b>
<b>Water Features</b>	<b>2%</b>	<b>450.00</b>
<b>Pool Equipment Upgrades</b>	<b>0%</b>	<b>85.00</b>
<b>Cleaning Equipment</b>	<b>2%</b>	<b>420.00</b>
<b>Decking, Risers, Boulders</b>	<b>4%</b>	<b>854.60</b>
<b>Acrylic-Decking</b>	<b>0%</b>	<b>-</b>
<b>Genuine PebbleTec</b>	<b>0%</b>	<b>-</b>
<b>Misc. / Mortgage Fees</b>	<b>0%</b>	<b>-</b>
<b>Markups</b>	<b>0%</b>	<b>-</b>
<b>Sales Tax:</b>	<b>5%</b>	<b>1,142.20</b>



I / We hereby except the above bid. All work to reflect the pool plan which has been reviewed by the buyer. Any changes to the above bid must be made in writing, and an addendum must be signed for any additional work to be performed.

\_\_\_\_\_  
Buyer (print name)

\_\_\_\_\_  
Buyer (authorized signature)

\_\_\_\_\_  
Date